

A Comprehensive Buyer's Guide to Construction Safety Software



***Navigating Your
EHS Software Purchase:
Enhancing Construction Safety
and Efficiency***

Hey there,

Coming from construction, I've seen firsthand the incredible potential technology has to make job sites safer and more efficient. That's why we founded HammerTech—to create solutions and insights that drive better outcomes for our clients, industry, and tech partners.

Today, I'm proud to say that we work with over 400 clients on 15,000 projects worldwide, providing a cutting-edge compliance, risk, and safety platform that helps everyone on the jobsite engage meaningfully with safety and operations no matter their role.

One of my core beliefs is the importance of life balance, and that extends to the workplace as well. A comprehensive EHS platform that brings all processes into one tool not only makes jobsites safer but also promotes a more balanced, harmonious work environment for everyone involved. That's the kind of future I want to help build, and I know you do too.

This EHS buyer's guide is designed to help you understand the importance of EHS platforms, the features to look for, and the best practices for implementation and adoption. We'll cover the pain points of not having an EHS platform, the economic benefits of using one, and key features to consider when choosing the right solution. We'll also discuss implementation and training, pricing models and ROI, and how to make a solid business case for EHS software.

So let's dive into this guide where you'll learn new ways to move toward a safer, more efficient construction industry. And remember, at HammerTech, we're always here to help you build safer, smarter, and better— together.

Cheers,



Ben Leach

Chief Executive Officer

Content

pg. 4 **I. Introduction**

- Who this guide is for
- Explanation of why EHS platforms are important for construction companies
- Brief summary of what the guide will cover

pg. 5 **II. Why Construction Companies Need an EHS Platform**

- Pain points of NOT having an EHS platform
- Economic benefits of using an EHS platform
- Key features of an EHS platform

pg. 9 **III. Top EHS Platform Features and Capabilities**

- List of important EHS software features and benefits
- Questions to ask when considering EHS software
- Platform solutions: Cloud-based + Integrations + Customizations and Flexibility

pg. 17 **IV. Implementation and Training**

- Explanation of the implementation process for an EHS platform
- Overview of the training process for users of the platform
- Tips for ensuring a successful implementation and adoption of the platform

pg. 18 **V. EHS Pricing Models and ROI**

- Typical SaaS pricing models and EHS pricing guide
- Potential ROI of EHS platforms

pg. 20 **VI. The Buying Process for EHS Software**

- Managing Budget: Avoid Hidden Fees and Costs
- Assessing EHS Feature Quality

pg. 22 **VII. Construction and Safety Management Software Checklist**

- Explanation of how an EHS platform can be integrated with other construction software systems
- Overview of the customization options available for the platform
- Examples of how other companies have customized the platform to meet their specific needs

pg. 23 **VIII. Making the Business Case for EHS Software**

- Identifying pain points and EHS challenges
- Building a data-driven business case
- Gaining executive support and approval

pg. 24 **X. Forging Ahead: EHS Solutions for a Safer Tomorrow**

- Summary and next steps

Introduction

Are you a major construction company looking to improve your Environmental, Health, and Safety (EHS) processes while saving money?

If so, you've come to the right place. We've created this buyer's guide to help you select the best EHS platform for your organization. Whether you're a VP of safety or a CFO trying to determine if the investment is worth it, we cover all of the information you need to make an informed purchasing decision.

Construction sites are hazardous environments that pose a high risk of accidents, injuries, and even fatalities. Effectively managing an EHS program - on top of daily project management tasks - can overload your teams. Not to mention, manual and paper-based EHS management systems of the past have proven inefficient, time-consuming, and prone to errors. Without proper EHS management, construction companies can face significant legal, financial, and reputational risks and increasingly risk being overwhelmed by competition who are winning by embracing technology.

However, there is a solution. By implementing an EHS platform, improve your workers' psychological and physical health and safety, reduce your environmental impact, and comply with regulations. Not only that, but adopting EHS technology can also streamline your operations, increase productivity, and save costs in the long run.

In this guide, we'll walk you through the benefits of using an EHS platform and provide you with guidance on how to select the right one for your organization. By the end of this guide, you'll have a clear understanding of the EHS solutions available to you and how they can transform your operations for the better.





Why Construction Companies Need an EHS Platform

A. Problems an EHS Platform Solves

Managing EHS on your construction site in addition to day-to-day tasks can pose a challenge for even the most qualified project teams. Without a proper platform to help manage EHS requirements, problems can arise such as:

- 1 Increased risk of accidents, injuries, and fatalities:** Without an EHS platform, you may struggle to identify, assess, and mitigate potential hazards and risks, leading to an increased risk of accidents, injuries, and even fatalities.
- 2 Compliance issues:** You must comply with a range of regulations and standards related to EHS, including OSHA, EPA, and ISO. Failing to comply can result in costly fines and legal actions.
- 3 Inefficient processes:** Traditional paper-based EHS management systems can be slow, cumbersome, and prone to errors, making it difficult for you to manage data, track progress, and generate reports.



Project Spotlight

CRB GROUP



Eager about the capabilities of new safety technologies, EHS leaders at CRB sought out a software solution to improve safety tracking and engagement. The EHS platform they found enables productivity, efficiency, and quality improvements as well. CRB has already experienced a 57% reduction in time spent on form, document, and permit approval. This time saved will boost production and, ultimately, profits.

“As we continue to develop and train our teams on existing and new projects, we believe [our EHS platform] will be one of the most utilized software solutions on our construction projects.”



“EHS software is a game changer in enhancing culture, compliance, and consistency. The convenience of utilizing EHS software to provide site specific video orientations and tracking of project personnel cuts down on the necessary time needed daily for project teams to carry out this important task.”

– Kenny Herrera, Environmental, Health, & Safety Director at R&H Construction

Why Construction Companies Need an EHS Platform

B. Benefits of Using an EHS Platform

Adopting an EHS platform offers several benefits for your organization that not only boost morale but also bottom lines. Some of these benefits include:

1. **Strengthened site safety:** Using a platform that facilitates EHS management allows your teams to spend more time on site improving site safety and ensuring worker well-being.
2. **Reduced costs:** EHS incidents, accidents, and injuries can be costly, leading to increased insurance premiums, workers' compensation claims, legal fees, and lost productivity. By reducing the risk of incidents and injuries, you can save money in the long run.
3. **Improved productivity:** An EHS platform can help you streamline your processes, automate tasks, and reduce paperwork, freeing up time and resources for more productive activities.
4. **Better decision-making:** An EHS platform can provide real-time data, analytics, and insights, enabling you to make informed decisions, identify trends, and improve your overall EHS performance.

C. Key Features of an EHS Platform

Not all EHS software is created equal. A robust, comprehensive EHS platform should include the following key features:

1. **Incident and injury management:** The platform should allow you to record, track, and investigate incidents and injuries, as well as generate reports and analytics.
2. **Safety plan management:** Subcontractor management: setting expectations and on-boarding subcontractors and their workforce sets EHS standards and manages compliance from the outset. This includes safety plans, orientations, training and hazard analysis and much more.
3. **Compliance management:** The platform should support your company's certified safety management system, providing visibility across various aspects such as licenses, permits, and observations or issues. This will assist you in complying with relevant regulations and standards.
4. **Risk assessment and hazard management:** The platform should support the identification, assessment, and mitigation of potential hazards and risks, as well as provide tools for conducting risk assessments.
5. **Business intelligence reporting:** The platform should provide real-time data, analytics, and insights, enabling you to make informed decisions and track your EHS performance over time.

By leveraging these features, you can improve your EHS processes, mitigate risks, and achieve better outcomes for your workers, clients, and stakeholders.

“Some of the **modules I can’t live without** are the **pre task planner, the ability to add equipment and permits to the plan** has been great. It’s been a **game changer with trades** because now they are actively participating and putting them together and sharing them with their **workers to sign off on**. It gets **everyone in that process involved** and lets the **safety manager spend more time in the field** walking the job site.”

— **Ralph DiNapoli**, Director of Safety at Columbia Construction Company



Top EHS Platform Features and Capabilities



Subcontractor Management

The general contracting model greatly depends on trade partners for EHS performance and risk management. Ensuring that EHS software promotes collaboration between you and your trade partners is crucial. This collaboration should focus on key processes, such as Job Hazard Analyses (JHAs), Safety Data Sheets (SDSs), safety plans, worker enrollment, training, and issue resolution.

Benefits:

- Ensure subcontractors are compliant and job-ready before projects begin.
- Save time by importing SDSs only once.
- Receive higher-quality, project-specific submissions.
- Enhance subcontractor accountability.
- Effortlessly access leading indicator data.

Questions to ask:

- Do subcontractors have access? What can they do in the system?
- How will this help subcontractors engage with EHS processes?
- What types of data and reports does the software provide on subcontractor performance?
- Can the software display both current and historical performance data?
- Does the platform offer insights at both project and company-wide levels?

Capabilities to look for:

- Manage all EHS submittals
- Subcontractor Profiles
- EHS compliance rates and performance insights per subcontractor

Top EHS Platform Features and Capabilities



Orientations and Training

Establishing safety standards and expectations before work begins is crucial for setting the tone for your projects. Ensure that the EHS platform you select effectively includes and engages all workers in the safety system.

Opt for a solution that offers digital orientations, which can be completed off-site or in a vehicle, with built-in quizzes to verify comprehension. This will enable more efficient use of time during face-to-face project briefings and minimize the focus on paperwork and training records.

Prioritize an EHS platform that tracks training records across sites and monitors expiration dates. This function prevents unauthorized equipment from being used or high-risk activities, such as confined space work, from happening without the necessary training.

Benefits:

- Save time for safety managers and site supervisors.
- Enhance safety training comprehension.
- Address near-expiring certifications to prevent skill gaps or unauthorized work.
- Enable workers to start using tools more quickly.

Questions to ask:

- How does the platform deliver orientation training and measure comprehension?
- How are training records captured and monitored in the system?
- What are the estimated time savings per worker or general contractor staff member?



Capabilities to look for:

- Worker Profiles
- Training Matrix
- Digital Orientations



Project Spotlight

DAVIS Construction



On DAVIS project sites, everyone is required to go through a safety orientation. Before the pandemic, new workers (or workers entering a new phase of a project) would physically meet with the superintendent for the 25-minute orientation at the beginning of the work week and fill in a sign-in sheet to record that they had participated.

Now, with their EHS platform rolled out, DAVIS takes advantage of the assessment feature in the safety orientation module. This new process for safety orientations allows standardization across job sites and significant time savings.

“Hours upon valuable hours have been saved for everyone from the superintendents to subcontractors to employees. Deciding to roll the [EHS platform] out across DAVIS was a no-brainer.”

Top EHS Platform Features and Capabilities



Site Operations

Daily operations serve as the foundation for implementing EHS practices. A comprehensive EHS software solution must include support for critical operations like trench excavations and crane lifts, with tools such as permits and pre-start plans. Ensure the platform makes these tasks easy to complete, as this will enhance planning and emphasize hazard mitigation strategies between you and your trade partners.

Benefits:

- Reduce permit approval times by up to 57%.
- Enhance the accuracy of daily record-keeping to minimize claims.

Questions to ask:

- How does the system manage permits and assist trade partners in planning ahead?
- How do pre-task plans offer adaptive guidance on hazard controls for various tasks?
- Do daily reports incorporate input from trades, and is any automation involved?

Capabilities to look for:

- Daily Reports
- Permits
- Pre-task Plans
- Bookings
- Toolbox Talks
- Meetings and Toolbox Talks
- Digital Signatures

Top EHS Platform Features and Capabilities



EHS Management and Insights

The ability to benchmark EHS performance as well as see ongoing positive results and areas for improvement is fundamental to continuous improvement. Determine what data is important to your company. The industry is moving toward prioritizing leading indicators to supplement the challenges of measuring performance solely with lagging indicators.

Effective data management is crucial when working with trade partners. Providing role-based access to project data can empower stakeholders to manage their tasks more efficiently, leading to quicker and better-informed decisions.

Benefits:

- Save time and achieve better results by focusing on key areas for improvement.
- Improve performance for field and office staff through access to relevant EHS data.
- Promote responsibility by measuring progress against KPIs and ensuring compliance with regulations.

Questions to ask:

- Which leading indicators will be made available through this system?
- How can we customize access levels to ensure individuals receive pertinent information for their specific roles?
- What options are available for exporting data and personalizing reports within the system?

Capabilities to look for:

- Data Across the Full Spectrum of Leading and Lagging EHS Data
- PowerBI
- Drag & Drop Customizable Reports
- Clickable Reports



Top EHS Platform Features and Capabilities



Platform Solutions

Cloud-Based

Cloud-based safety management solutions have emerged as an effective way to improve safety collaboration and documentation. Storing essential safety information in the cloud provides easy access, enables real-time updates, and reduces IT costs. All project team members, from onsite trade partners to offsite project managers and stakeholders, can easily find centralized safety data from any location and at any time.

Compatible with all Devices and Platforms

Finding safety software that is compatible with all devices and platforms is essential to ensure that workers can access critical safety information wherever they are. With a compatible platform, team members can use their preferred device, whether a laptop, tablet or mobile phone. Compatible EHS software also integrates with other plug-ins and tools used on construction sites to help streamline processes and make it easier to manage safety data across all platforms.

Easy Accessibility

EHS solutions hosted in the cloud can be accessed anywhere with an internet or

network connection. Workers can access critical safety information and protocols at any time, from any location. Safety data can be recorded in the field where and when the action happens rather than recounted later on potentially with fewer critical details. Crew members can easily access important SDSs and JHAs without having to delay work to retrieve the information.

Real-Time Updates

Data stored in the cloud can be updated and accessed in real time, allowing managers to stay up to date with any changes in safety protocols or incidents that occur onsite. Accessible real-time information allows teams to identify and address any potential safety hazards quickly and efficiently.

Reduced IT Costs

Traditional software systems require expensive hardware and ongoing maintenance costs. In contrast, cloud-based solutions are hosted by the provider, and users only need an internet or network connection and compatible devices to access the software. This significantly reduces IT costs for your company and frees up resources that can be allocated elsewhere.

“HammerTech has become the backbone of our EHS program, and it allows me to provide better support across the whole entire region.”

– **Eric Smith**, Senior EH&S Manager, CRB

Top EHS Platform Features and Capabilities

Integrations:

- Premium EHS platforms integrate with other construction software tools, such as project management or accounting software, to create a holistic project management experience. This integration allows for real-time sharing of information, eliminating the need for manual data entry and reducing the risk of errors.
- For example, when an incident is reported in the EHS platform, your project management system can automatically update the project schedule to reflect the delay. This integration and others lead to increased efficiency and productivity, as well as cost savings from reduced administrative work.

Customizations and Flexibility:

- EHS platforms can be customized to meet your specific needs of any construction company through custom fields, checklists, and workflows. Customizations improve the efficiency and effectiveness of the EHS platform by aligning with your existing processes and procedures.
- The safety management software you choose should also be flexible enough to adapt to changes in your safety management processes. Construction sites are dynamic environments and safety management processes can change frequently. Look for software that allows you to easily modify your safety management workflows, forms, and checklists as your needs change. The software should also be able to accommodate changes in safety regulations and standards.
- For example, you may want to create a custom field to track the safety performance of subcontractors. New data retrieved through this customization can lead to increased efficiency and effectiveness in managing safety performance. Additionally, you may already have paper documents and procedures that you are used to following. A good EHS platform can digitize paper forms to reduce administrative work and keep better records.



Project Spotlight

DPR Construction



DPR Construction implemented an EHS platform to manage their safety program, automate compliance reporting, and track incidents and corrective actions. As a result, they saw a 75% reduction in the time it takes for workers to complete orientations. They now get real-time insights to manage all data across dozens of divisions, hundreds of projects, and thousands of contracted teams, saving significant time and resources on paperwork and reporting.

Using an EHS platform “has enabled many DPR projects to more easily perform safety audits. Crew leads can take the opportunity at any time to walk around the site, locate safety challenges and address them immediately.”

Implementation and Training

Implementing an EHS platform can seem daunting as project teams may be adverse to change or set in their ways. However, with the right guidance and training tools, your transition to new software can be smooth and efficient. Successful software implementations incorporate the following.

The Implementation Process

Before distributing new EHS software across your company, the platform must be properly set up based on your unique company needs. Implementing an EHS platform should include:

Assessment:

Complete a thorough assessment of your current safety practices and workflows to identify areas that can be improved with an EHS platform.

Customization:

Customize the EHS software to your specific needs and workflows to enable a seamless integration with existing systems.

Data migration:

Migrate any existing safety data to the EHS platform, ensuring the continuity of information and records.

Deployment:

Once the platform is fully configured, it can be deployed throughout your organization.

The Training Process

The training process is critical for successful implementation and adoption of EHS software. Key aspects of the training process should include:

User training:

All users should receive comprehensive training on the use of the platform, including how to report incidents, access safety information, and follow safety protocols. Determine with your software account manager if training services are included, an optional add-on, or your responsibility.

Training rollout:

Determine how training will be rolled out to different teams and positions. Consider piloting the software on just a few project sites first to catch any bugs before a company-wide implementation. Consider the features that are important to specific roles and how training will address this.

Ongoing support:

Ongoing support is crucial to ensure users are comfortable using the platform. When users are confident in how to use EHS software it reduces the risk of incidents and increases productivity.

Overall, successful implementation and training can help your company achieve its safety and economic goals, ultimately leading to **increased profitability and success.**

EHS Pricing Models and ROI

EHS platforms typically use a subscription-based pricing model, where the cost is based on your number of users and the level of functionality required. Some providers may also charge additional fees for implementation and training. A SaaS (software as a service) company typically develops a pricing model for their clients using these distinct factors:

- Your annual construction volume
- Number of projects
- Number of users
- Access for subcontractors
- Cost per module
- Project by project vs. enterprise contract
- By basis points
- Implementation and training of professional services
- Ramp pricing (cheaper at first, then price ramps up)

Comparison of Pricing Models for EHS Platforms

It's important to compare pricing models from different EHS platform providers to ensure that you are getting the best value for your investment. Some providers may offer more flexible pricing options or bundle additional features and services into their pricing packages. Be sure to also consider the unique features and implementation support offered by each provider.





“The software suite that HammerTech offers significantly reduces the time required to generate meeting minutes, safety audits, corrective actions from safety audits, tool box training, and most significantly, reduces the time to conduct safety orientations by enabling workers to complete this prior to walking onto the project site. Additionally, all paperwork is eliminated and the cost of printing, copying and collecting paper is gone.”

- **Tom Lippert**, Vice President of Safety and Quality Assurance at AMHigley

EHS Pricing Models and ROI

Potential ROI of EHS Platforms

One of the most important considerations for any construction company looking to invest in an EHS platform is the return on investment (ROI). While the upfront effort of implementing an EHS platform can be significant, the potential return on investment should outweigh the cost. Use these factors to assess value it can add to your business:

- Insurance cost savings
- Fewer worker's compensation claims
- Reduced or eliminated paper printing, archiving, and storing costs
- Avoiding compliance or incident-related fines and penalties
- Project time savings
 - Reduced manual tasks like scanning paperwork
 - Less administrative time spent on orientations or reporting
 - Reduced travel out to the job site
- Rigorous time and date-stamped audit trails in the event of a dispute
- Improved quality and less rework
- Access to live, accurate leading and lagging indicator data
- Improved safety reputation to win more business

You do not need to rely on just your internal team to determine if EHS software will provide your company with a healthy ROI. Have an ROI discussion with your shortlist of potential EHS platform vendors to get their input and hear about their past successes with other clients.

By comparing pricing models and understanding the potential ROI, you can make an informed decision on which EHS platform provider will best fit your company's needs.

The Buying Process for EHS Software

Managing Budget: Avoid Hidden Fees & Costs

To ensure that the cost of construction safety management software fits your budget and that there are no hidden fees or costs, there are a few steps that you can take:

Ask for a Demo: Requesting a demo of the software can help you evaluate its features and determine whether it is worth the cost.

Request a Quote: Requesting a quote from the vendor can help you understand the total cost of the software, including any fees that may not be apparent from the vendor's website.

Read the Fine Print: Reading the vendor's terms and conditions carefully can help you understand what is included in the software's pricing and whether there are any hidden fees.

Consider the Long-Term Cost: When evaluating the cost of construction safety management software, it is essential to consider the long-term cost, including any maintenance or upgrade fees.

Negotiate the Price: Finally, it is always worth negotiating the price with the vendor. Some vendors may be willing to offer discounts or waive fees to win your business.



Evaluating EHS Software Feature Quality

Ensure the software not only meets your requirements but also delivers high-quality and comprehensive functionality.

For example: "Reporting" – are you able to export and manipulate the data? Can everyone access the proper level of reporting for their role?

While the cost of implementing an EHS platform may seem daunting, the potential economic benefits of improved safety outcomes, increased efficiency, and regulatory compliance make it a worthwhile investment for your company.

Construction Safety Management Software Checklist

SCORE	
HammerTech - See for yourself. Request a demo today!	Competitor - Compare with any other competitor

I. Leading Indicators	_____	_____
a) Preplanning Needs - Project-specific JHA, SDS, safety equipment planning, safety plans, worker certification matrix	_____	_____
b) Proactive Analysis - Historical data analysis, benchmarking, safety trends, high-risk operations identification	_____	_____
II. Midstream Indicators	_____	_____
a) Auditing & Inspection - Customizable checklists, offline capability, photo capture, inspect against expectations, KPI management, notifications	_____	_____
b) Permits & Approvals - Permit-to-work workflow, hazard assessments integration, customizable permit types, inspection against permit type	_____	_____
c) Equipment Management - Cross-project equipment tracking, equipment services, training verification, pre-start checklist via QR code	_____	_____
d) Employee Site Orientations - Remote accessibility, multimedia, certification collection, engagement tracking	_____	_____
e) Training & Meetings - Customizable meeting types, scheduling, attendee tracking, multimedia materials, training needs analysis	_____	_____
f) Safety Communication & Documentation - Safety alerts, distribution groups, push bulletins, incident reporting, landing pages	_____	_____
g) Daily Reporting - Worker tracking, progress capture, GC-subcontractor workflow, safety efforts incorporation	_____	_____
h) Deliveries & Bookings - Customizable types & locations, calendar view, customizable requirements	_____	_____

Construction Safety Management Software Checklist (cont.)

SCORE	
HammerTech - See for yourself. Request a demo today!	Competitor - Compare with any other competitor

III. Lagging Indicators	_____	_____
a) Inspection Results - Observation trending, metadata collection, customizable reporting, corrective actions tracking	_____	_____
b) Incident & Injury Investigation - Customizable forms, incident management workflow, witness statements, root cause analysis, incident categorization ...	_____	_____
c) Corrective Actions & Improvement - Action tracking, safety recommendations, lessons learned, privacy & security.	_____	_____



Consider scoring not just on whether the software includes a certain feature, but how well it performs in that area.
For example: 5 = Exceeds standards, 4 = Above standards, 3 = Meets standards, 2 = Needs improvement, 1 = Below standards.

A comprehensive construction safety software should cover leading, midstream, and lagging indicators to ensure effective safety management. This helps prevent incidents, maintain compliance, and promote a safety culture.



“Companies need an adequate EHS platform to understand where efforts should be placed to **reduced risk** throughout their organizations. Our company transitioned from **manually sifting through 1700 inspection findings annually on the way to understanding project trends once a year** to completing over 27,000 audit findings and understanding project, trade partner, and company trends any place at any time.”

– **Kenny Herrera**, Environmental Health & Safety Director – R&H Construction



Making the Business Case for EHS Software

Before implementing any new software, it's essential to make a strong business case for the investment. You may need to convince senior executives of the value that the software can bring to your organization.

- 1 Identify the pain points, challenges and the strategic goals your company is facing in terms of EHS management. This could include a lack of visibility into safety incidents, difficulty tracking safety data, or compliance issues.
 - a. If **innovation** is a top priority, discuss how EHS software can bring new processes and improvements to your safety program that improve overall performance.
 - b. If **employee engagement** is important, frame the discussion around how EHS software can give each employee direct access to the safety program through a mobile app. Making safety more easily accessible boosts safety morale and demonstrates your commitment to employee well-being.
 - c. If **cost savings** is a focus, highlight the potential ROI of EHS software. For example, by reducing accidents by 10%, you could gain numerous productive days by avoiding injuries while building a more positive safety culture.
 - d. If **gaining visibility into safety data** is your focus, talk about how EHS software can provide a centralized platform for tracking incidents, conducting inspections, and managing corrective actions. This can lead to improved data quality, more informed decision-making, and greater compliance with safety regulations.
 - e. If **getting visibility into compliance issues** is a top priority, focus on how EHS software can provide real-time compliance visibility by identifying areas where you're not meeting safety regulations or standards. A better understanding of compliance can help you avoid costly fines and legal issues, while also enhancing your reputation for safety and compliance.
 - 2 Research EHS software solutions that can address the previous pain points and challenges. Look for software that will solve your highest-value problems first to improve EHS management while meeting your company's goals.
 - 3 Create a business case that outlines the benefits of implementing EHS software. Use data and statistics to support your case and be sure to address any potential objections or concerns that executives may have.
 - 4 Build a coalition of support for the EHS software. Find peers interested in safety, operations directors, project managers, or even secure an executive sponsor who can champion the business case for an EHS platform alongside you.
 - 5 Present your business case to the executives in charge of approving the budget. Be sure to highlight the benefits of the software and address any concerns or objections that may arise. Emphasize the value of investing in EHS management to protect the well-being of employees, the environment, and your reputation.
 - 6 Follow up with the executives to address any remaining concerns or questions, and to ensure that the selection of the EHS software moves through approval stages and gains support.
- By following these steps, you can make a compelling case for EHS software and secure the budget needed to purchase and implement the software effectively.

Forging Ahead: EHS Solutions for a Safer Tomorrow

Congratulations, you've taken the first step toward a safer and more productive worksite by considering an EHS platform.

As we've seen, these powerful tools can revolutionize the way you manage safety on your construction sites, saving you time, reducing costs, and improving overall safety records.

Implementing a new EHS software is just the beginning. By embracing the latest trends and best practices in EHS management, you have the opportunity to take your company to new heights of success and profitability. With a strong EHS platform in place, you can demonstrate your commitment to safety and compliance,

differentiate yourself from your competitors, and unlock new levels of efficiency and productivity.

EHS management has evolved, and the benefits of modern EHS platforms are undeniable. It's an excellent time to consider implementing one for your organization. Take the next step and start exploring the various EHS platform options available on the market today. Your employees, your customers, and the environment will thank you.



Don't Just Take Our Word For It!

**Discover why HammerTech
is revolutionizing safety in the construction industry**



Scan this QR Code to Request a Demo

**Connect with us today and experience firsthand
how HammerTech can elevate your construction safety,
ensuring compliance and mitigating risk.**

HAMMERTECH

Compliance | Risk | Safety

visit [hammertech.com](https://www.hammertech.com) | sales@hammertech.com | Call 205.852.2788